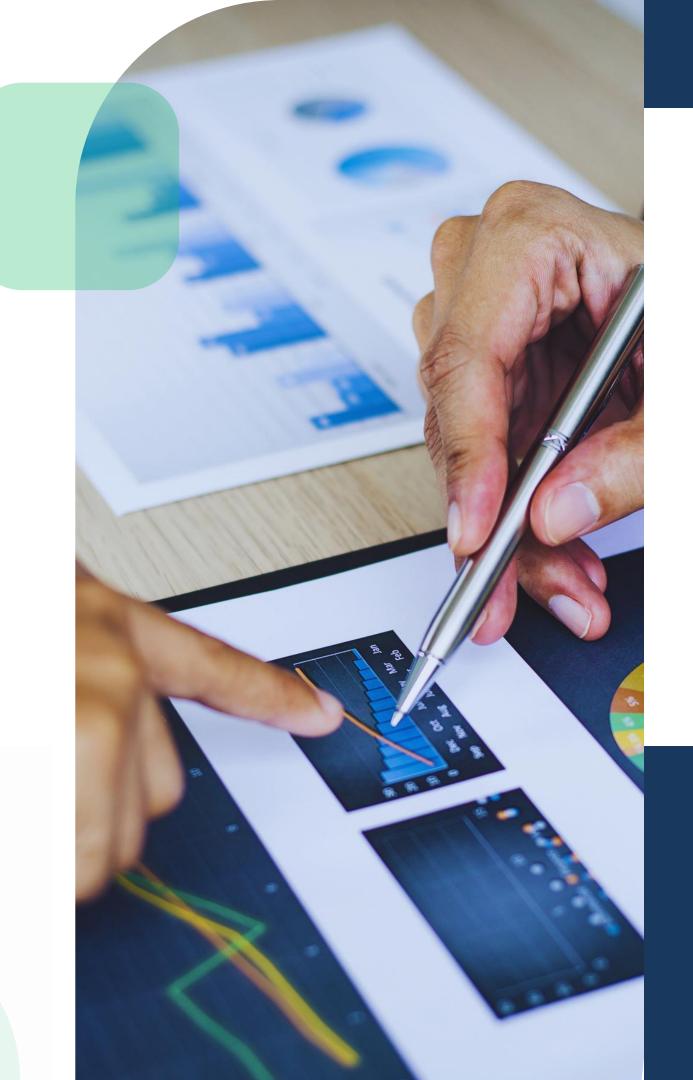


# WORLDBIZ SOLUTIONS

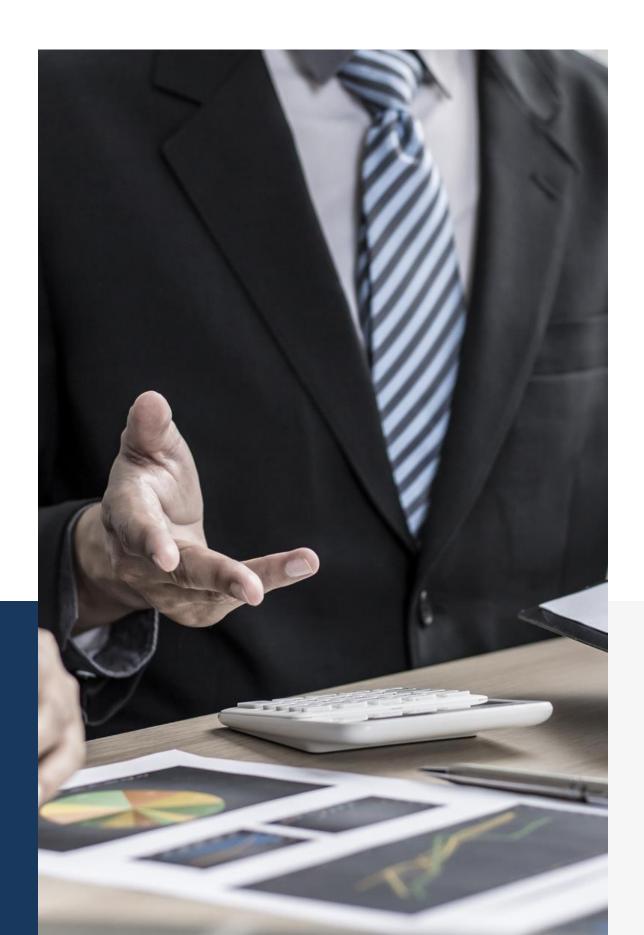
**Business Profile** 



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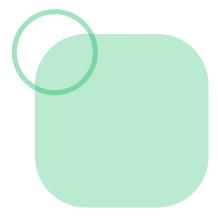






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### **About Us**

At Worldbiz Solutions, we offer comprehensive accounting and bookkeeping services tailored to the diverse needs of businesses worldwide. Specializing in outsourcing solutions, we streamline operations, optimize accuracy, and enhance financial performance. Our expertise includes top-notch accounting, bookkeeping, and financial solutions with a deep understanding of local business landscapes. Committed to excellence, we ensure meticulous record-keeping and strategic tax planning, guiding businesses through regulatory compliance to meet local and international standards.

Our seasoned professionals deliver tailored solutions that align with clients' objectives and drive sustainable growth. Our dedication to empowering financial success is reflected in our tagline: "Empowering Your Financial Success, Globally and Locally."















To be a trusted partner for businesses worldwide, empowering them with expert financial solutions and strategic guidance to achieve their goals with confidence.



### **Our Mission**



We are committed to delivering excellence in every aspect of our service, from accuracy and efficiency in accounting practices to proactive advisory services.



Our clients' success is at the heart of everything we do. We prioritize understanding their unique needs and providing personalized solutions that drive their business forward.









### **OUR SERVICES**



#### **Bookkeeping and data entry**

Our online bookkeeping services, grounded in extensive expertise, emphasize customer satisfaction through offerings like double-entry bookkeeping, trial balance finalization, and month-end closing services. We also provide chart of accounts setup, tailored bookkeeping solutions, and fixed assets accounting and management.



#### **Accounts Receivable Outsourcing**

Offering accounts receivable outsourcing services, allowing businesses to focus on core activities, thus boosting profitability and productivity. Our services include revenue tracking, AR aging report creation, managing client bills, improving liquidity, handling collections, updating customer profiles, and processing receipt bookings.



#### **Accounts Payable Outsourcing**

Our outsourced accounts payable services streamline supplier-facing processes, reducing infrastructure and administrative burdens, thereby enhancing efficiency and supplier satisfaction. We offer lower processing expenses, tailored reporting, efficient supplier network management, prompt and multi-level invoice validation.



#### Accounting software migration services

Are you planning to change your accounting software? We at Worldbiz solutions specialize in seamlessly migrating data between various legacy and modern accounting systems, including SAP Business One, SAP Business ByDesign, and QuickBooks and many more.



### **OUR SERVICES**



## Management Reporting for businesses

Customised MIS reports provide tailored insights and real-time data to meet specific business needs, enhancing strategic decisionmaking and operational efficiency. They support performance monitoring, by identifying trends and areas for improvement.



#### **Virtual CFO Services**

Through our financial planning and analysis & strategic business planning, risk management, and financial expertise, we'll assist your business in navigating financial the landscape, fostering growth, and attaining your objectives.



## Advanced Financial Solutions

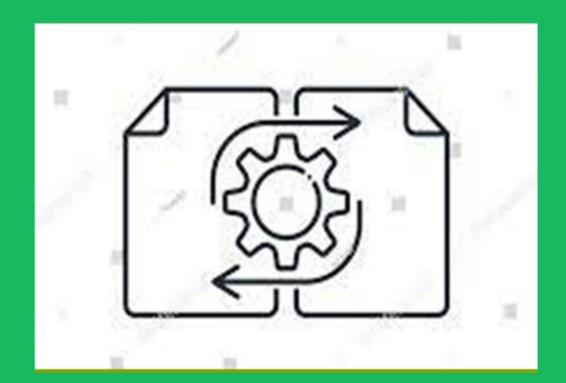
Customized solutions businesses by empower offering tailored solutions to diverse financial manage lt includes data. reconciliations, excel tools for of financial optimisation management for enhanced decision-making.





## BSES

BSES Yamuna and Rajdhani Power Limited are distinct electricity distribution entities functioning in New Delhi, India. Each firm assumes the responsibility of delivering electricity to residential, commercial, and industrial users within their designated regions.



## Reconciliation of Electricity Meter Line Items

- Objective: Reconciliation of electricity meter line items between SAP R3 Accounting and ISU Billing Modules in adherence to FAR guidelines.
- Reconciliation Period : 5 years
- Line Items Reconciled: 14 million
- Data Reconciliation Rate: 98.59%
- Software used: SQL Server



#### **Key Achievements**

- Data Accuracy and Compliance
- 98.59% Data Reconciled
- Software used: SQL Server
- Impact:
- Improved financial accuracy, billing efficiency, and customer satisfaction.
- Enhanced decision-making based on reliable reconciled data.



We collaborated with a US-based, NASDAQ-listed company that operates a global, full-stack data intelligence platform under the Software-as-a-Service (SaaS) model. This platform is renowned for curating one of the largest and most comprehensive data repositories in the world, offering critical insights on people, places, and trends. Due to confidentiality agreements, the client's identity remains undisclosed. Our team provided the client with a suite of specialized services, including:

#### **01** Consolidation Tool

#### Facilitates:

- Aggregation of financial statements from 11 countries encompassing 5 currencies.
- Creation of dynamic financial statements,
- Adjustment of financials and alignment with IFRS standards.

#### **O2** SAP Implementation

- QuickBooks to SAP Business One
- QuickBooks to SAP BYD

This involves incorporating SAP for accounting, where data is sourced from QuickBooks accounting software. Experienced streamlined processes, data-driven insights, and strategic growth with our SAP implementation services.

## Outsourcing of accounting services

- Monthly reporting and Management Information System (MIS) aid auditing processes through the provision of diverse reports.
- Comprehensive accounting services spanning accounts receivable, accounts payable, and journal entries. It includes utilization of excel-based tools, thorough data reconciliations, Proficient handling of accounting and financial tasks.







#### **SAP Implementation**

- Involves meticulous data management and support in preparing masters required for SAP.
- It includes activities such as implementing cleaning rules, data cleaning, and coordinating with validators for essential data like Fixed Assets, Customers, Banks, Vendors and more.
- After thorough validation and approval, the data is uploaded onto the Quality Server (ECQ) for testing, with iterative testing cycles for final acceptance.



#### **TUTD - Cost Audit**

Guaranteed precise synchronization of intercompany pricing in accordance with prevailing market dynamics and agreement.

#### Objectives:

 True Up True Down (TUTD) - Audit of agreement based on Cost + Markup method with manufacturer.

#### **Key Achievements**:

- Assist in achieving significant cost savings in procurement
- Offered valuable insights into optimal industry practices
- Contributed to potential savings of approximately INR 200 million.

**Kohinoor Speciality Foods India Private Ltd.** is 100% subsidiary of McCormick & Co, global leader in Herbs & Spices. 'Kohinoor' is one of the leading food brands in India and popularly known for its finest quality Basmati Rice.



# Our Major Clientele









































## Rohit Kukreja

Rohit Kukreja, the visionary founder and Managing Partner at Worldbiz Solutions, brings over a decade of proactive and result-oriented accounting expertise. Specializing in international taxation, audit, business consultancy, and business setup, he holds certifications in International Taxation and a Diploma in Information System Audit from ICAI.

As a Fellow Member of ICAI, Rohit brings a wealth of experience to the table, specializing in various aspects such as international taxation, Audit, Business Consultancy, and Business Setup and Tax advisory. He has significantly contributed to the success of clients across various industries with his multifaceted competencies. His extensive knowledge includes Company Law, GST, Income Tax, and other regulatory matters. Rohit holds QuickBooks ProAdvisor certificate, Bachelor's degree in Commerce from Delhi University and is also a qualified Company Secretary from ICSI





## Abhishek Adlakha

Abhishek Adlakha, a distinguished Chartered Accountant and esteemed member of the Institute of Chartered Accountants of India (ICAI), brings over a decade of expertise in taxation, auditing, finance, and accounting. A commerce graduate from the University of Delhi, he leads the Outsourcing of Accounting and Bookkeeping services at Worldbiz Solutions. Abhishek provides consultancy on indirect taxation, accounting concepts, GST and VAT compliance, cost control, and virtual CFO services.

His expertise benefits multinational corporations and domestic clients alike. Being QuickBooks ProAdvisor, businesses find liberation from accounting complexities, allowing them to focus their time and resources on achieving growth and success.





## Pratish Goel

Mr. Pratish Goel is a distinguished fellow member of the Institute of Chartered Accountants of India (ICAI). With a visionary approach and innovative thinking, he has revolutionized the traditional practices of the CA firm, expanding its scope into diverse areas such as valuations, international tax structuring, business planning, and consulting. Embracing modern technology and tools, he has reshaped the firm's mindset, adapting it to contemporary practices.

With over a decade of hands-on experience, Mr. Goel has honed his expertise in Indirect taxation and related litigation matters. His seasoned knowledge extends to assurance, accounting, and regulatory compliance practices in both India and the UAE. He takes great pride in upholding the highest standards of quality and ethics, aligning with the organization's vision statement. This commitment enhances the bond with clients and strengthens business relationships.





## Robin Babu

Mr. Robin Babu brings with him an experience of 9 years in handling the clients in the field of Audit, Accounting, finance and Taxation.

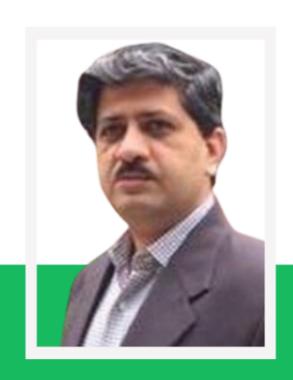
He has successfully managed the multi-nationals, corporates in the field of Audits and compliances.

He is a voracious reader and has this ability of self-teaching himself. Along with the professional ability he is also well versed in concepts of Value Investing.





## Team of Specialists



## ANKUSH MUNJAL Chartered Accountant

A seasoned Insolvency Professional with 15+ years of expertise. He excels in Corporate Treasury, Insolvency Advisory, onshore/offshore funding (ECB, Buyers Credit), Debt Syndication, Settlements with banks, and managing DRT matters.



## AMIT GUPTA Chartered Accountant

A certified Information System Auditor, holds 15+ years' experience at Tata Power, Health Fore Technology, Steria India. Expertise: Finance, Accounts, FP&A, MIS, Controlling, Process Re-engineering, F&A Operations, Internal Controls.



VINEET BHATIA
Chartered Accountant

A law graduate from Campus Law Centre, Delhi University and specializes in the practice of Indirect Taxation especially GST, VAT laws and Service Tax laws since 1991. He is the PRESIDENT of Sales Tax Bar Association (Regd), representing 1700+ professionals





# THANKYOU

FOR YOUR ATTENTION



- Q-7, II Floor, Model Town Phase I, Model Town, Delhi, 110009, India
- 801 (02), Latifa Towers, Sheikh Zayed Road, Dubai



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